Enlivy S.R.L.

Verified by Clutch

Webhook App Creation & Dev for SEO & Digital Mktg Company

PROJECT DETAILS

Custom Software Development

Nov. 2025 - Dec. 2025

Confidential

> *"Enlivy S.R.L.'s amazing support and quick turnaround were impressive."*

PROJECT SUMMARY

Enlivy S.R.L. created, tested, and developed a webhook application that holds data from an external website for an SEO and digital marketing company. The team was responsible for the initial setup.

PROJECT FEEDBACK

Enlivy S.R.L.'s work enabled the client to handle their lead flow better, saving about 40 hours per week and optimizing lead conversion. The team delivered 100% on time and even before deadlines. Their amazing support and quick turnaround were impressive.

Enlivy S.R.L.

The Client

Introduce your business and what you do there.

I'm the CEO of Marketing the Change, a web design, SEO, and digital marketing company.

The Challenge

What challenge were you trying to address with Enlivy S.R.L.?

We needed help with a Dynamics CRM integration via an external webhook.

Joshua Morley
CEO, Marketing the Change

Advertising & marketing

Liverpool, England

CLIENT RATING

5.0
Overall Score

Quality:	5.0
Schedule:	5.0
Cost:	5.0
Would Refer:	5.0

Enlivy S.R.L.

The Approach

What was the scope of their involvement?

Enlivy S.R.L. created, tested, and developed a webhook application that holds data from an external website and pushes it into a Microsoft Dynamics CRM database. The team was responsible for the initial setup and ongoing maintenance of the webhook integration.

What is the team composition?

We worked with 2–5 teammates from Enlivy S.R.L.

How did you come to work with Enlivy S.R.L.?

Someone referred Enlivy S.R.L. to me. I chose them over other options because they had high ratings, a great culture fit, good value for the cost, and aligned company values.

What is the status of this engagement?

We worked together from November–December 2025.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

Enlivy S.R.L.'s work enabled us to handle our lead flow better since it joined with the CRM, enabling proper lead management and saving the end user time and energy. We likely saved about 40 hours per week. Although we didn't have any specific metrics, the integration helped us optimize lead conversion and be faster with sponsor leads because they were in the right CRM, which made a big difference.

How did Enlivy S.R.L. perform from a project management standpoint?

Enlivy S.R.L.

Enlivy S.R.L. delivered 100% on time and even before deadlines. We communicated via virtual meetings, emails, and messaging apps.

What did you find most impressive about them?

Enlivy S.R.L.'s amazing support and quick turnaround were impressive.

Are there any areas they could improve?

There's nothing they could have done better.

office@enlivy.com
+40744561062
enlivy.dev/landing-clutch